# Florida Scenic Highways Program 2008 Statewide Conference Proceedings



Hyatt Regency Sarasota Sarasota, Florida May 1<sup>st</sup> and 2<sup>nd</sup>, 2008

Hosted By: Florida Department of Transportation

> Proceedings Prepared By: Jacobs Carter Burgess TranSystems May 2008

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# 2008 Florida Scenic Highways State Conference Sarasota, Florida – Hyatt Regency Sarasota May 1-2, 2008

DAY 1 – T	HURSDAY, MAY 1st Capture
7:30	CONFERENCE REGISTRATION
8:30-9:45	OPENING SESSION Keynote Speaker: Debbie Hunt, Assistant Secretary for Intermodal Systems Development, FDOT Ballroom E/F
9:45-10:15	BREAK
10:20-11:05	MAKE YOURSELF KNOWN: BRANDING YOUR SCENIC HIGHWAY Presenters: Patty Hurd, Jonathan Mugmon, Glatting-Jackson and Arlene Kern, FDOT – Traffic Ops Ballroom C/D
	La FLORIDA: LAND OF FLOWERS Presenter: Jeff Caster, FDOT- Environmental Management Office Ballroom E/F
11:10-11:55	BENEFITS OF YOUR VISIT FLORIDA MEMBERSHIP Presenter: Beth Rice, VISIT FLORIDA Ballroom C/D
	THE GULF COAST HERITAGE TRAIL: FACILITATING PUBLIC ACCESS TO RESOURCES Presenter: Julia Burch, Sarasota Bay Estuary Program Ballroom E/F
12:00-1:30	LUNCH (ON YOUR OWN)
1:40-3:15	SCENIC HIGHWAYS ADVISORY COMMITTEE (SHAC) DISCUSSION PANEL Moderator: Mariano Berrios, FDOT, Andy Nicol and Lynne Marie Whately, TranSystems Ballroom E/F
3:15-3:45	BREAK
3:50-4:35	TOURISM DESTINATION MANAGEMENT: A NEW MODEL FOR SCENIC HIGHWAY DESIGNATION Presenter: Renee Tallevast, West Volusia Tourism Advertising Authority and River of Lakes Heritage Corridor Ballroom E/F
4:30-5:00	DAY 1 CLOSING DISCUSSION
6:30	EVENING TROLLEY TOUR & RECEPTION LEAVES FROM HYATT REGENCY
7:30	SUNSET CELEBRATION BEGINS AT THE BEACHHOUSE RESTAURANT

## DAY 2 - FRIDAY, MAY 2nd



- 7:30 CONFERENCE REGISTRATION
- 8:30-8:40 AWARD PRESENTATIONS & REVIEW OF DAY 1 Ballroom E/F
- 8:45-9:30 BYWAY ORGANIZATIONS: AREAS CRITICAL TO SUSTAINABILITY Presenters: Wanda Maloney and Frances Kidd, Corridor Solutions Ballroom E/F

FLORIDA SCENIC HIGHWAYS PROGRAM WEB SITE – NEWS AND OVERVIEW Presenter: Andy Nicol, TranSystems Ballroom C/D

9:35-10:20 CAG & CME DISCUSSION Moderator: Lynne Marie Whately and Andy Nicol, TranSystems Ballroom C/D

> HISTORY AND LEGACY OF THE RINGLING ESTATE Presenter: Lynn Hobeck, Ringling Estate Ballroom E/F

- 10:20-10:50 BREAK
- 11:00-11:45 NEWS FROM THE BYWAY LOST & FOUND- A VISITOR'S EYE PERSPECTIVE Presenter: Dennis Adams, America's Byways Resource Center Ballroom E/F
- 11:45-1:00 LUNCH (ON YOUR OWN)
- 1:05-1:45 FHWA'S GRANT GUIDANCE DOS & DON'TS Presenter: Mariano Berrios, FDOT Ballroom E/F
- 1:50-2:20 WORKING WITH THE MEDIA Presenter: Becky Repp, American Road Magazine Ballroom E/F
- 2:25-3:45 FLORIDA SCENIC HIGHWAYS PROGRAM GOAL SETTING FORUM Moderators: Andy Nicol and Lynne Marie Whately, TranSystems Ballroom E/F
- 3:45-4:00 2008 CONFERENCE CLOSING PRIZE PRESENTATIONS Ballroom E/F

## Dennis Adams

The America's Byways Resource Center announces that a new byway specialist has joined the team. Dennis Adams is moving from the National Scenic Byways Program staff at FHWA. As many of you know, Dennis is an "old highway guy", having worked for Minnesota Department of Transportation for 31 years. He practiced transportation landscape architecture for most of those years, designing and constructing rest areas, participating in road design teams and providing specialized services to the agency. He helped develop and coordinate Minnesota's scenic byway program.

As a byway specialist, Dennis looks forward to working with the southeast states and designated byways. He will participate in other resource center activities and looks forward to sharing information and experience with his colleagues and fellow byway enthusiasts. To stay connected to byways, Dennis and his wife must travel one of several America's Byways routes to get to their summer house above the Mississippi River in southwestern Wisconsin. The photo shows a favorite tool and work position on a standing on a ladder doing carpentry.

He travels byways at every possible opportunity.

### Lynn Hobeck Bates

Lynn Hobeck Bates is the Public Relations Manager at The John and Mable Ringling Museum of Art. Her responsibilities include local, regional, and state media relations, community outreach, management of the Speaker's Bureau, internal staff communications, and outreach to the local hospitality and tourism market. Prior to this role, Lynn was the Director of Communications with SCOPE in Sarasota County for nearly two years where she oversaw all marketing, public relations, special event planning, and development activities. She successfully increased participation by 50% in their annual event, produced their second Annual Report, and had placement of stories in prominent local papers. Prior to that role she was a Career Counselor and Resident Director at several universities where she managed a staff of four. She has a B.S. degree from James Madison University and a Master of Education degree from Vanderbilt University. She and her husband have lived in Sarasota for the past 3 ½ years and enjoy the beautiful weather and the close-knit community. She is on the board of the Florida Public Relations Association and is an active member of the Sarasota Pan-Hellenic Association and St. Armand's Key Lutheran Church.

### Mariano Berrios

Mariano Berrios is an Environmental Programs Administrator in the FDOT's Central Environmental Management Office in Tallahassee. He is responsible for the statewide administration of the FDOT's Noise, project specific Air Quality, and Scenic Highways Programs. In addition, he is charge of the implementation of the statewide Transportation Enhancement Program projects and serves as the liaison between the Environmental Management Office and the Office of Design. Mr. Berrios chairs the FDOT's Noise Task Team and the Scenic Highways Advisory Committee. He is also a member of the TRB's Transportation-Related Noise and Vibration Committee (ADC40).

Mr. Berrios worked for the Federal Highways Administration for 9 years, 3½ for a private consultant, and has worked for the FDOT for 16 years. Mr. Berrios has a BS degree in Civil Engineering from the University of Puerto Rico.

Julia Burch

Julia is the Public Outreach Coordinator for the Sarasota Bay Estuary Program. She is responsible for developing and implementing programs to raise the community's awareness of SBEP and its mission to restore this area's greatest natural asset - Sarasota Bay. She is also responsible for interacting with local schools, teachers, students, citizens, organizations and media.

Julia graduated from New College of Florida with a Bachelor's degree in Psychology and Environmental Studies. Her studies at New College focused on animal behavior and environmental ethic development in humans. She has 10 years of experience working with kids, conducting behavioral research, water quality monitoring, and habitat restoration. Julia is a Certified Florida Master Naturalist and Florida Volunteer Administrator.

Jeff Caster Born in the Garden State Celebrating 30 years of good fortune... to live in *La Florida*, land of flowers

Lifelong conservationist

Florida Registered Landscape Architect

Florida Department of Transportation, Since 1993 Present position: State Transportation Landscape Architect

Adjunct Assistant Professor of Landscape Architecture Florida A&M University, School of Architecture 1997-2007

Member and Past President, Florida Chapter, American Society of Landscape Architects Member, Transportation Research Board (TRB) Landscape and Environmental Design Committee Member, American Association of State Highway Transportation Officials (AASHTO) Technical Committee on Environmental Design

BS, Community Development, Purdue University BS, Landscape Design, Florida A&M University Master of Landscape Architecture, Cornell University

### **Clint Eliason**

Clint Eliason is a Planner for TranSystems in Orlando, FL. Clint provides planning services and consultation to various state and local agencies across the country.

Mr. Eliason has worked with the Florida Scenic Highways Program since 2005 as the Statewide Consultant and has also worked with the Oklahoma Route 66 Scenic Byway and the North Richardson Scenic Highway in Alaska.

Clint also provides transit planning, land use planning, environmental planning, urban design, corridor studies, and GIS mapping expertise for his Clients.

Clint is from Salix, Iowa and attended Iowa State University for undergraduate school, earning a B.S. in Community and Regional Planning with emphasis in Environmental Planning and Urban Design. He lives in Baldwin Park, Orlando with his brother.

## Shawn Hartzer

For six years Shawn Hartzer has worked for the Florida Division of Forestry. For the last three years Shawn has headed up the inventory effort on State forestland, gathering timber inventory data from the 33 State Forests and incorporating that information electronically and spatially through the use of GIS. Shawn is also in charge of the newly created forest data model, a spatial representation of all State Forests, showing forest attributes such as gates, roads and forest stands. Shawn is originally from Iowa and graduated from Iowa State University with a Forestry degree in 1999.

## Patricia Hurd, E.I., AICP,

Transportation Planner, has been with Glatting Jackson since 2000. She has a Masters in City Planning from the University of California at Berkeley (2000) and a Bachelor of Science in Civil Engineering from the Georgia Institute of Technology (1997). Mrs. Hurd has worked on corridor alignment studies, context sensitive roadway design projects, traffic calming projects, and a long-range regional infrastructure plan. She has managed several scenic highway projects, including the SR 17 Scenic Highway Corridor Management Plan (Polk County, FL) and the Scenic and Historic A1A Corridor Master Plan (St. Johns County, FL). Patricia was a principal author of the Alachua County Corridor Design Manual, and she co-authored the article *Community Friendly Arterial Redesigning Urban Arterials to Support Redevelopment* published in the <u>Sustainable City III, Urban Regeneration and Sustainability</u>, (WITpress, Southampton, Boston. 2004). Her presentations include "Winning Context-Sensitive Designs" given at the APA National Conference 2004 and the "Transportation Professional's Role in a Successful Community" given at the ITE 2003 Technical Conference and Exhibit. Patricia is a member of the American Society of Civil Engineers, the Institute of Transportation Engineers, and the American Planning Association.

## Arlene Kern

In the capacity as Highway Signing Program Manager for the FDOT, Arlene Kern assists in the development of and acts as an advocate for the published statewide and national uniform standards for traffic control signing found on Florida's state highways. She has been a civil engineering specialist for 12 years, and has enjoyed living in the southernmost, central-most, and northernmost places in the state in this same time frame. Arlene is an Honorary Conch, now embracing a sober rural lifestyle. She and her family are developing a hobby-farm on 7 acres in the Panhandle, with an assortment of barnyard animals and an abundant wildlife.

## Frances Kidd

Is a nationally known fundraising consultant with over twenty years experience. She currently serves as an adviser to non-profit and political organizations, primarily in the areas of major donor strategy, board development, strategic planning and overall development and special event production. Frances has consulted with many national and local organizations including: Georgia Conservation Voters (Atlanta), The National Breast Cancer Coalition (Washington, DC), Natural Resources Defense Council (Los Angeles) and the A1A Scenic and History Coastal Byway (Florida).

In 2007, in partnership with Wanda Maloney of Corridor Solutions, Frances conducted a needs assessment and evaluation of the ten byways organizations in District Five of the Florida Department of Transportation. The purpose of the project was to determine the planning and development status of each organization, and to recommend to FDOT steps that each organization should take in order to become more sustainable.

Frances is a native of Newnan, Georgia and is a graduate of Emory University in Atlanta.

## Wanda Maloney

Is a scenic byway consultant whose experience includes work at the national and state program levels, as well as with local byway organizations. She helped develop and implement the Georgia Scenic Byways Program, and worked as a Byways Specialist for the America's Byways Resource Center. In 2005, she founded *Corridor Solutions*, a consulting firm specializing in policy, planning and development services for byway programs and organizations.

Her clients have included the A1A Scenic & Historic Coastal Byway, the America's Byways Resource Center, and District Five of the Florida Department of Transportation. She holds a M.A. in Public Administration, and a B.A. in History from the University of Houston. She is a native of Baton Rouge, Louisiana, and now lives in Winston-Salem, North Carolina with her husband and three children.

## Jonathan Mugmon

Jonathan Mugmon has over twelve years experience in all facets of project branding, wayfinding systems, public art, and environmental graphic design. He is a studio leader at Glatting Jackson, a multidisciplinary design firm with offices in West Palm Beach, Orlando, Atlanta and Denver. Jonathan's team specializes in creating wayfinding design systems for cities, parks, recreational trails, and scenic highways.

The Glatting Jackson wayfinding team focuses on creating an environment that engages the public. Wayfinding systems and environmental graphics should engage, direct, inform and enhance one's experience in a manner that reinforces the aesthetics and context of the project. A successful wayfinding design communicates direct and effective information for branding, circulation and wayfinding.

## Andrew Nicol, AICP

Is an AICP certified planner and Project Manager for TranSystems in Orlando, FL. Andy provides project management and professional planning services to various state and local agencies across the country.

Mr. Nicol has worked with the Florida Scenic Highways Program since 2003 as the Statewide Consultant and as also worked with the Oklahoma Route 66 Scenic Byway and the North Richardson Scenic Highway in Alaska.

Andy also provides transit planning, land use planning, corridor studies, and GIS mapping expertise for his Clients.

Andy is from Buffalo, New York and attended Canisius College for undergraduate school and the State University of New York at Buffalo for graduate school. He lives in College Park, Orlando with his two (2) children and his wife Karen.

## Beth Rice

Beth Rice has 20 plus years of experience in the tourism industry. Ten years in the car rental industry and over 10 years in the destination marketing business.

Her current position with VISIT FLORIDA covers the South region of Florida as Partner Development Representative. She started her career with VISIT FLORIDA in Dallas, Texas where she managed the South Central Region of the United States in the Sales Department. Beth was previously the Director of Sales for the Lee County Visitor and Convention Bureau in Fort Myers before joining VISIT FLORIDA in 1998.

Beth resides in Fort Myers with her 7 year old son Jarred.

### Tim Smith

Mr. Smith is a lifelong resident of Florida. Tim holds a BS in Political Science and Geography as well as a Masters in Urban and Regional Planning from Florida State University. Tim is a City Planner who specializes in Transportation Planning. As the Transportation Planner with the Florida Department of Community Affairs his primary duties concentrate on the connection between transportation and land use decisions. Prior to his employment with the department Tim worked as a transportation planner for a private consulting firm.

#### **Renee Tallevast**

Since 1997, Renee Tallevast has served as Executive Director of the West Volusia Tourism Advertising Authority. She spent several years marketing the destination as St. Johns River Country, and in 2004, re-branded the area as the River of Lakes Heritage Corridor specifically promoting the cultural, heritage and natural assets of the region that includes more than a dozen small communities along the St. Johns River. Prior to taking the tourism reigns in West Volusia County, Renee served as Marketing Director for Hontoon Landing Resort & Marina in DeLand. A true nature lover, Renee enjoys gardening and spending time outdoors with her Jack Russell, Jill. Renee is also the proud mother to Sean, a Montana firefighter.

### Lynne Marie Whately, AICP

Lynne Marie Whately is a AICP certified planner and Manager of Transportation and Environmental Planning with TranSystems and has provided project management and professional planning services to both the Florida Department of Transportation and the Wisconsin Department of Transportation in the development and implementation of their State Scenic Byways programs. Ms. Whately served as a member of a multi-discipline team of experts that developed the initial Program Manual for the FSHP and currently manages Program implementation for FDOT. She provides training and presentations about the program to local and state officials, program participants and industry professionals; has developed a logo sign for the program; reviews state grant applications; reviews designation applications; provides technical assistance to communities and local governments' and has lead efforts in regards to scenic highways and their relationship to other policies and programs, such as NEPA, Funding Sources, Signage, Economic Benefits and local government comprehensive planning. Ms. Whately assisted in the development of Florida Administrative Rules and FDOT Procedures. Ms. Whately has also served as a speaker at several past National Scenic Byways Conferences.

Ms. Whately has a Bachelors Degree in Planning and Public Administration from the University of Southern California, in Los Angeles, and a Masters Degree in Urban Planning for Florida State University in Tallahassee.

# **POWERPOINTS - DAY 1**





- Connect us to our regional history
- Promote you unique qualities
- Create a unique identity

- Archeological
- Cultural
- Historic
- Natural
- Recreational
- Scenic

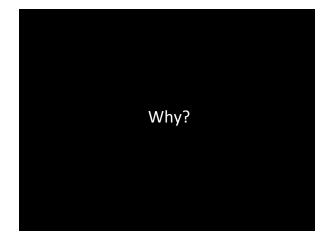
What is a Brand?











Feel Good

Feel Good = Loyal Customers





## Outdoor Recreation

- Outdoor Recreation
- Active

- Outdoor Recreation
- Active
- Natural Beauty

- Outdoor Recreation
- Active
- Natural Beauty
- Adventu<u>re</u>

- Outdoor Recreation
- Active
- Natural Beauty
- Adventure
- History Buffs

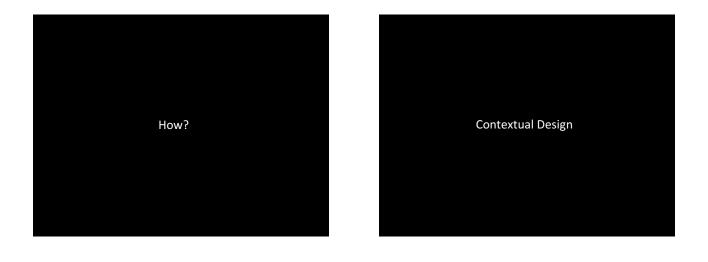
How can I use this information?

## 1. Attract people to your byway

- 1. Attract people to your byway
- 2. Pleasant experience

- 1. Attract people to your byway
- 2. Pleasant experience
- 3. Show them what is special

- 1. Attract people to your byway
- 2. Pleasant experience
- 3. Show them what is special
- 4. Tell the story along the way



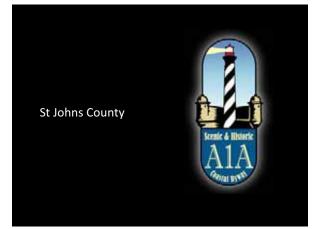


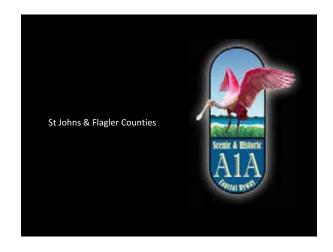
Logo Brochure Web Site Map Interpretation Public Art Wayfinding

Logo Design

Ingredients for Success?

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#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Brief Description



#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Brief Description



#### Brochure/Map Ingredients

Mile Markers Parks **Trails** Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Brief Description





#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Brief Description



#### Brochure/Map Ingredients

Mile Markers Parks Trails North Arrow/Scale **Historic Sites** Ecological Sites Scenic Areas Brief Description



#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Brief Description



#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas Priof Dorcription



#### Brochure/Map Ingredients

Mile Markers Parks Trails Visitor Attractions North Arrow/Scale Historic Sites Ecological Sites Scenic Areas **Brief Description** 











#### Web Site

Vehicular
 Trail
 History
 Lodging & Dining
 Shopping
 Recreation
 Events
 Side Trips

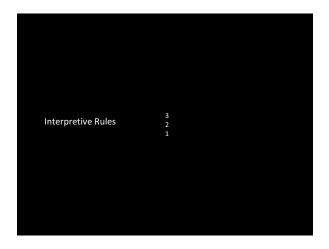
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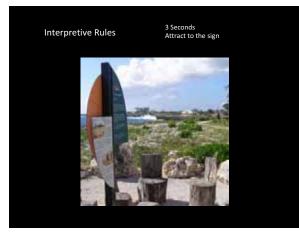
chesapeakebyway.org arizonascenicroads.com upperdelawarescenicbyway.org

Interpretation



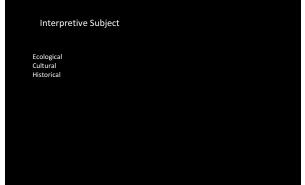












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#### Interpretive Art

Ecological Cultural Historical



#### Interpretive Art

Ecological Cultural Historical



#### Wayfinding

#### Wayfinding is:

Knowing where you are, following the best route to your destination and back.









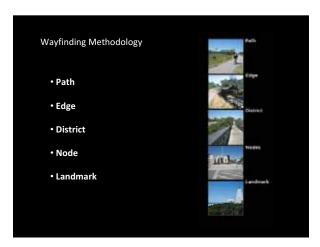
Map Kiosk – Locates user in walk-able areas

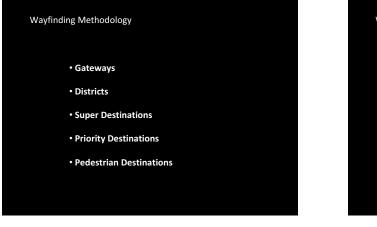


#### Wayfinding Palette

Placemaking Elements - Promotes project character/theme





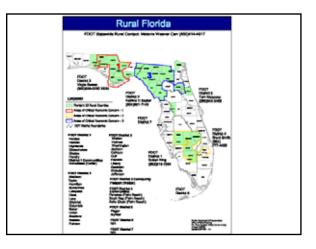




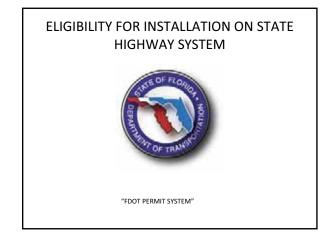
- Coordination with Municipalities
- Criteria for destinations
- Minimum character height requirements
- Maximum of four destinations per sign
- Distances between signs

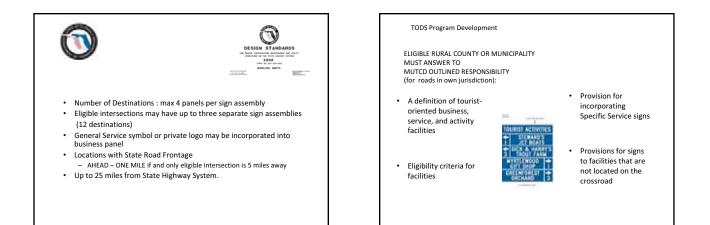












Maximum     distance	<ul> <li>intersections on</li> </ul>	<ul> <li>facilities operated on a</li> </ul>
<ul> <li>A definition of the immediate</li> </ul>	expressways	seasonal basis
area.	<ul> <li>illegal signs as defined by the</li> </ul>	• time of
<ul> <li>Provision for information</li> </ul>	Highway Beautification	operation
centers (plazas)	Act of 1965	<ul> <li>provisions to charge fees to</li> </ul>
<ul> <li>Provision for limiting the number of signs</li> </ul>	<ul> <li>if advance signs will be permitted</li> </ul>	cover the cost of signs through a permit system.

## **Questions**?

- Purpose and Application
- Design
- Style and Size of Lettering
- Arrangement and Size of Signs
- Advance Signs
- Sign Locations

> Jonathan Mugmon, SEGD Glatting Jackson

jmugmon@glatting.com

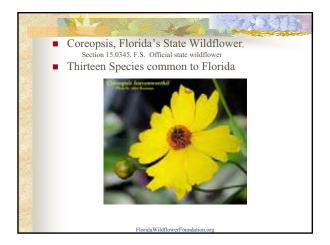
Arlene Kern Florida Department of Transportation

Arlene.Kern@dot.state.fl.us

G GLATTING JACKSON KERCHER ANGUN









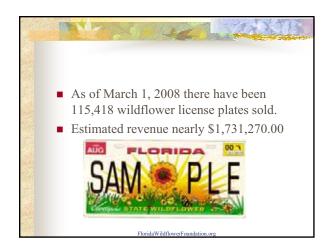




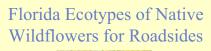














University of Florida/IFAS North Florida Research & Education Center, Quincy





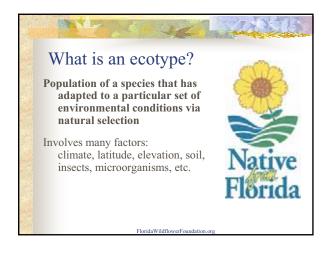


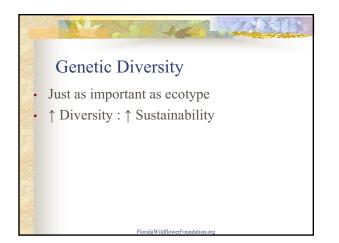






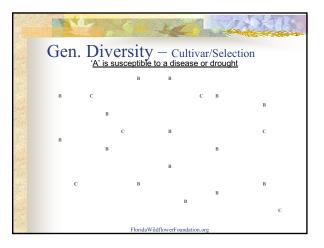






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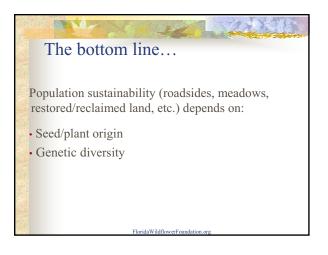
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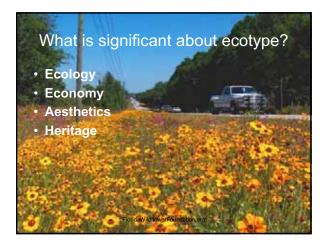
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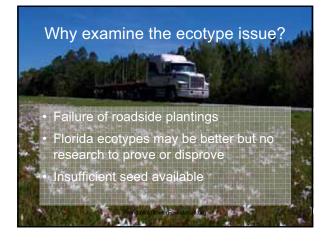
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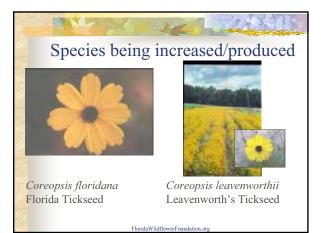








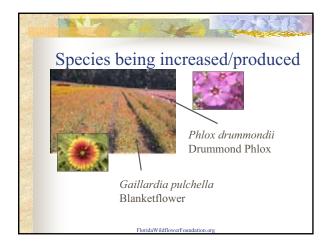
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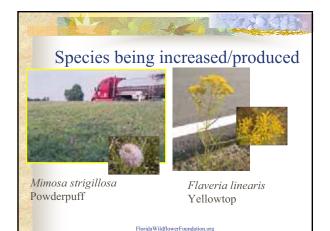


29



FloridaWildflowerFoundation.org

































# Benefits of Your Visit Florida Membership Beth Rice, VISIT FLORIDA

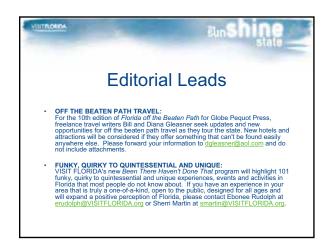
























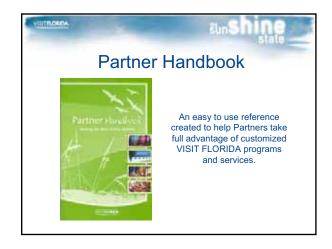






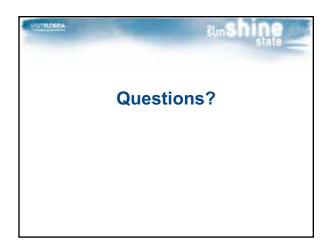




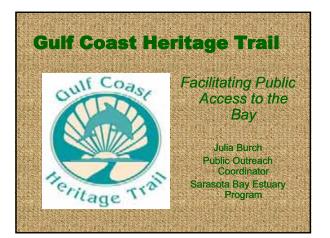














### Mission of Sarasota Bay Estuary Program

Sarasota Bay Estuary Program is dedicated to restoring the area's greatest and most important natural asset – Sarasota Bay. SBEP furthers Bay restoration through public policy, public education and habitat restoration.









The Gulf Coast Heritage Trail: Facilitating Public Access to Resources Julia Burch, Sarasota Bay Estuary Program





### Abour the SBEP

- One of 28 National Estuary Programs in the United States.
- One of four NEPs in Florida
- Sarasota Bay was designated by Congress as "an estuary of national significance" in 1989. SBEP began the Gulf Coast Heritage Trail (GCHT) in 1999.
- SBEP currently updating GCHT.



### **Goals of GOHT**

- Highlight heritage of the region Promote sense of place
- Enhance stewardship of
- resources Promote ecotourism
- Environmental education And ...



Ray's Canoe Hideaway #10















The Gulf Coast Heritage Trail: Facilitating Public Access to Resources Julia Burch, Sarasota Bay Estuary Program



# <section-header>How It Works



### **CCHT Publications**

Gulf Coast Heritage Trail map Sarasota Blueways map A Chronicles of Florida's Gulf Coast Website





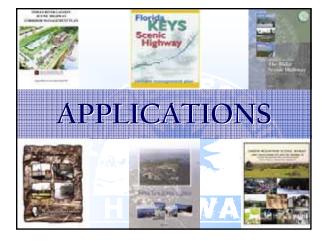


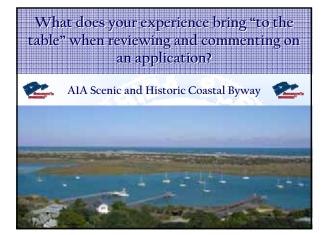




### Responsibilities of the SHAC

- Review and Provide Comments on All Applications
- Forward a Recommendation on all Applications to the Secretary of the FDOT
- Review and Rank National Scenic Byway Program Grants
- Provide Technical Input to Corridor Groups and FSHP Staff

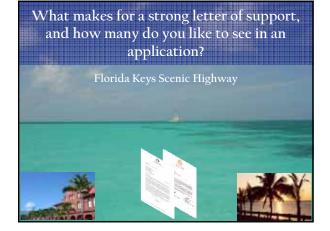






What graphical elements (maps, photos, figures) do you like to see in an application? How can these be improved?











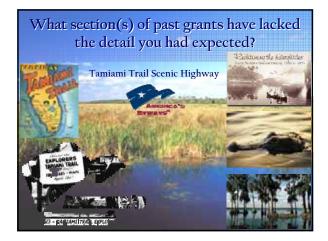


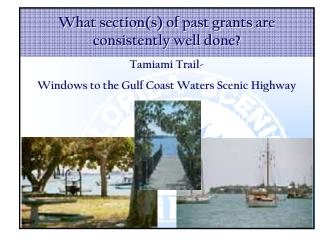






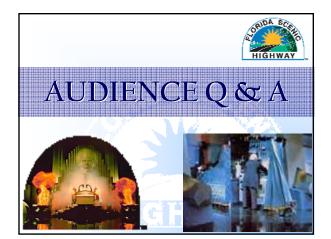




















### River of Lakes Heritage Corridor

### **Destination Marketing**



Traditional tourism promotion of an area, its attractions and special events through marketing, public relations and advertising. Focuses on putting "heads in beds".

Tends to overlook environmental, historical and other quality of life concerns.

Cook closer.

### River of Lakes Heritage Corridor

### **Destination Management**



Includes traditional promotional practices but recognizes that marketing to visitors can be teamed with goals like preserving ecosystems, historical structures and agricultural lands. Destination Management uses tourism to

help shape better living for its communities by seeking tourists who respect the environment and want to learn about and from the area's cultural heritage.

Give them what we have, and make what we have what they want.



1







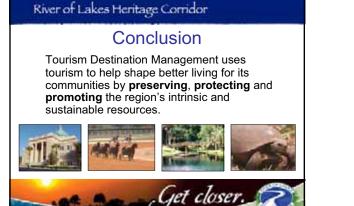






2

### River of Lakes Heritage Corridor River of Lakes Heritage Corridor **Protecting Historical Resources Promoting Intrinsic Resources** Example: **Results:** Example: **Result:** Acquiring a historic citrus packing Working with FDOT Provides connectivity to Increased economic benefits St. Johns River Alliance, The Trust key visitor and community destinations and house for restoration and use as an from heritage tourists. educational museum and trail head Educates residents and for Public Land, the Office of Greenways opportunities to develop cross promotions facility. This heritage tourism destination will also feature an artist covisitors about our cultural & Trails, land-use highlighting intrinsic op and farmers market. heritage. planner, the County resource sites. Increases awareness and and communities to Creates a positive participation in preservation efforts. develop a 300 to economic impact from 400-mile multi-moda new businesses loop trail system that recreation, and tourism. Benefits local farmers and will link with four Draws conservation artists. other counties. minded users row closer. Jook closer.



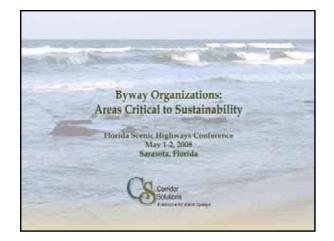


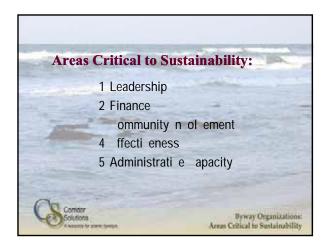
# **POWERPOINTS - DAY 2**











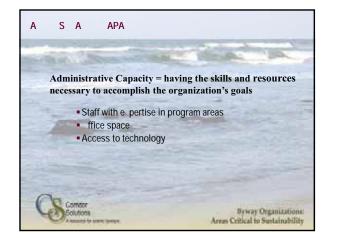


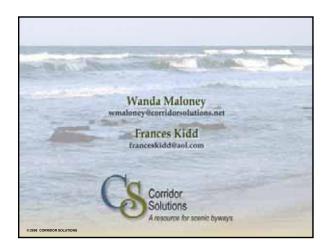




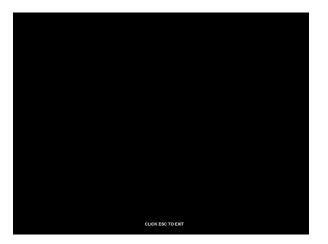




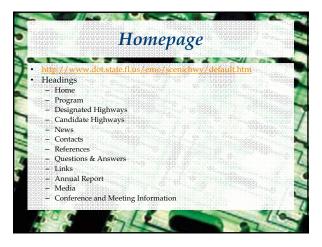


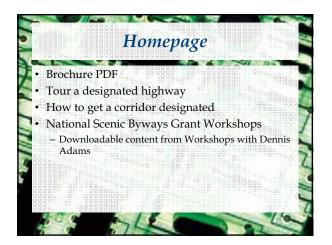


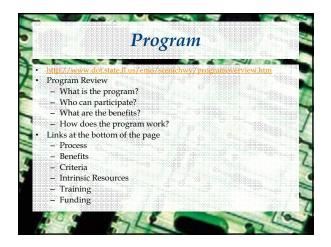
Byway Organizations: Areas Critical to Sustainability Wanda Maloney and Frances Kidd, Corridor Solutions

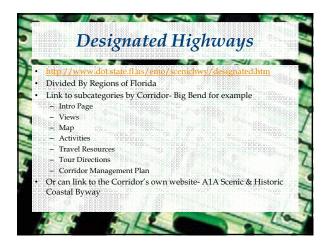




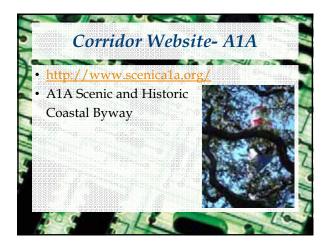


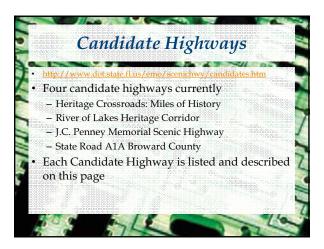






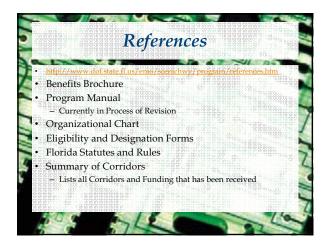


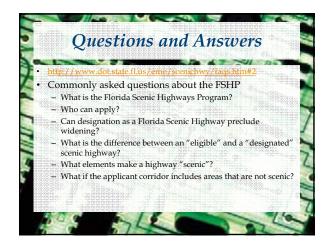


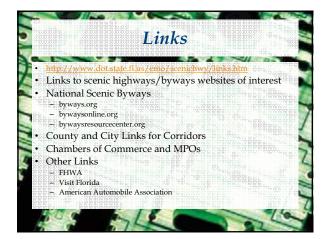






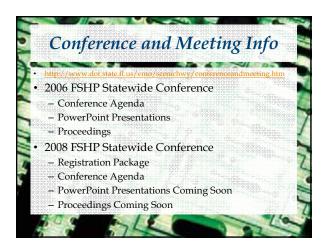








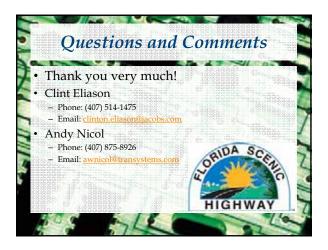








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Public & Community Forums	
Stories from the Road	
- http://www.arizonascenicroads.com/main	<u>.aspx</u>
Kids Section	
Resources & Publications	
Sights & Sounds	
Interactive Driving Tours	
Press Room	
Just for Kids	
Friends of the FSHP (Links)	

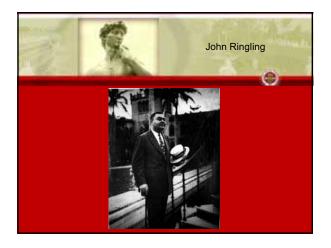


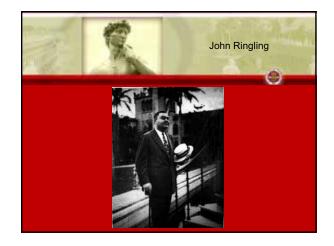


## The John and Mable Ringling Museum of Art Sarasota, Florida, USA

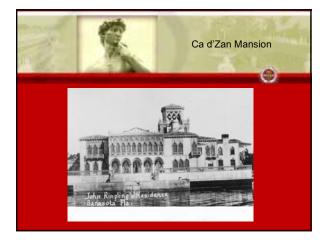


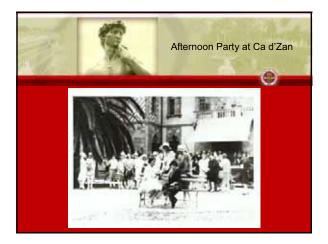
# John and Mable's Legacy

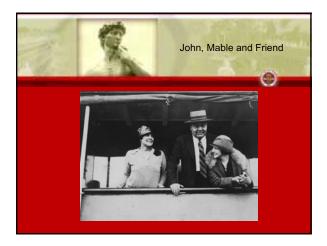


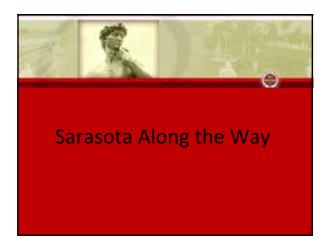




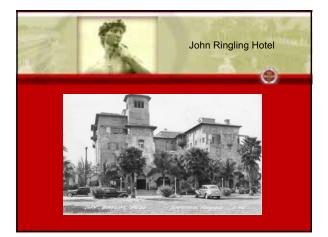


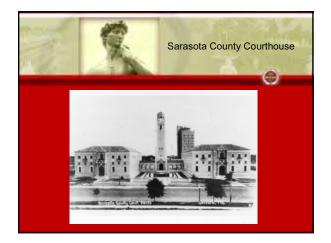








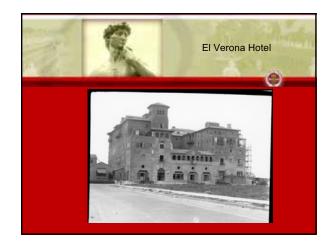


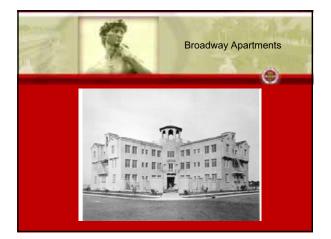


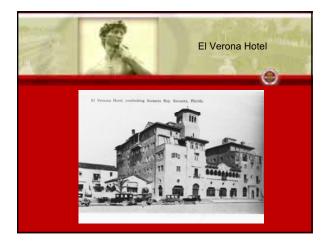


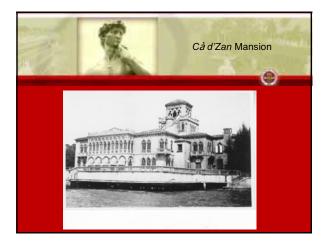


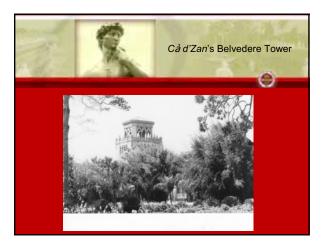


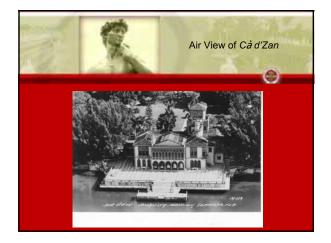




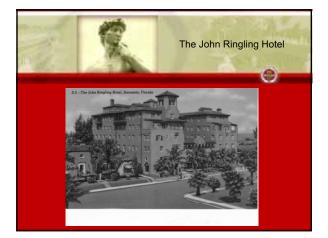






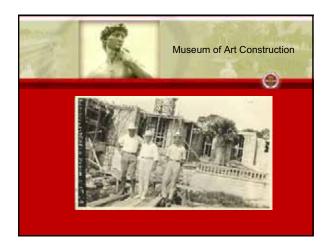
















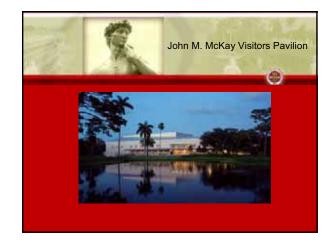














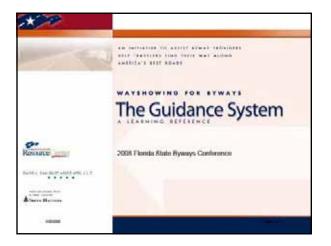


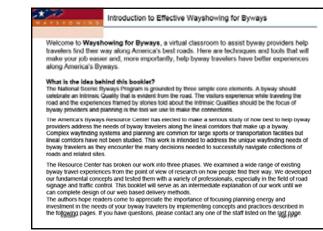




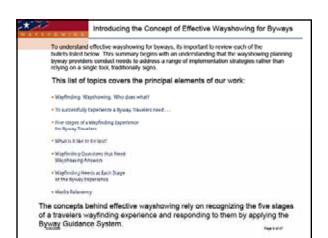
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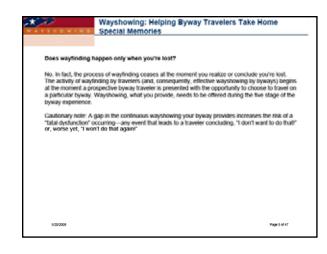
- Keith Millard Photography
- George Cott
- Giovanni Lundardy
- Frank Atura
- Ringling Museum Archives

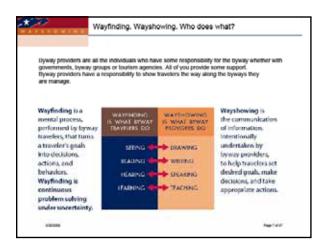




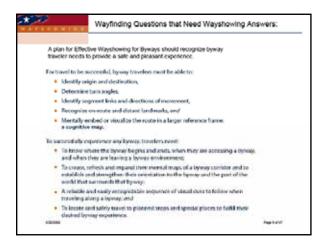
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	assured when travelers successfully find their way to your byway. (You also ten they are not shown the way!)	•
participate in positive e	scattors in the memory-making business. Helping byway visitors access and experiences and, in their doing so, acquire and retain rewarding memories o rica. Big job, huh? You bet!	
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Wayfinding. Wayshow	wing. Who does what?	
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recognize that byway to anyone else who prepa	ccept of Wayshowing versus Wayfinding, we think byway leaders should travelers (as well as prospective byway travelers) do the wayfinding. You an ares travel information, designs maps and travel brochures, planet or installs -one travel directions to byway travelers provide Wayshowing for your traveler and the statement of	
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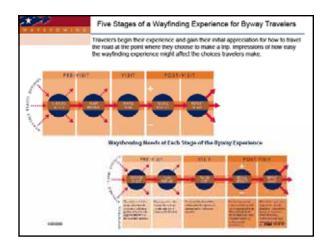


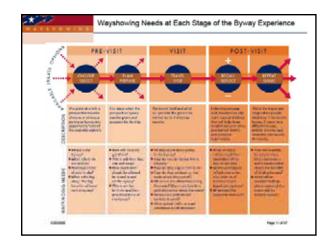


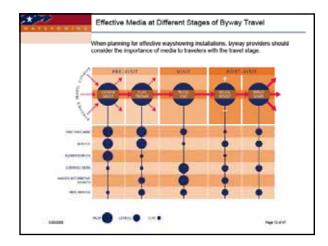




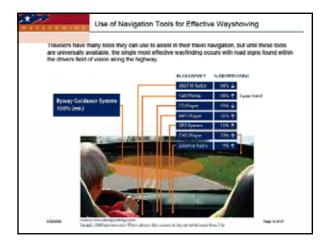


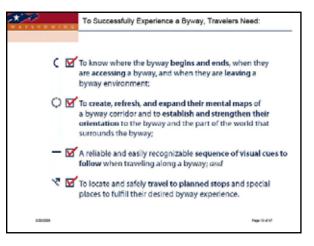




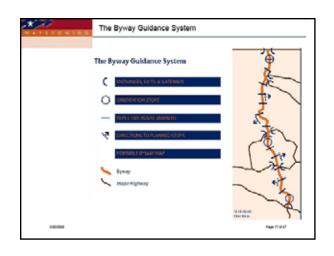


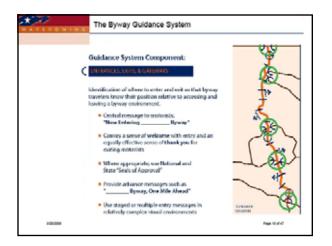


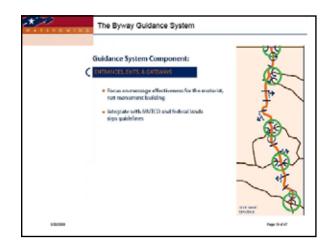


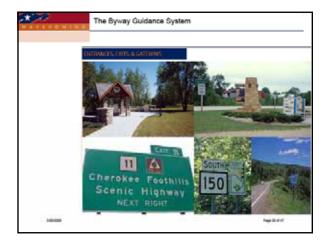


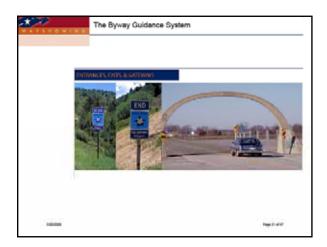


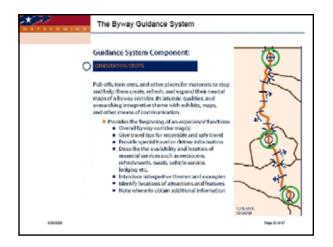


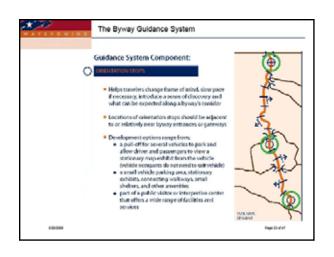


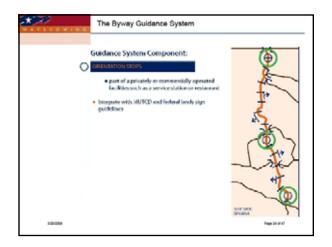




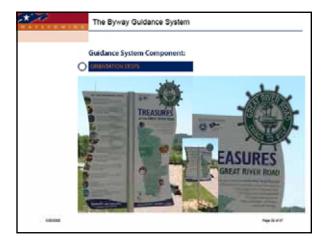


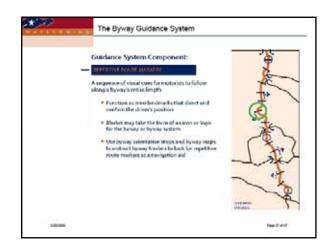


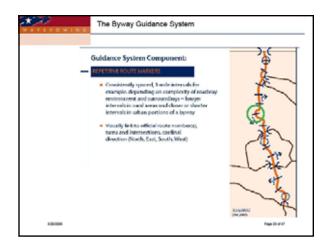




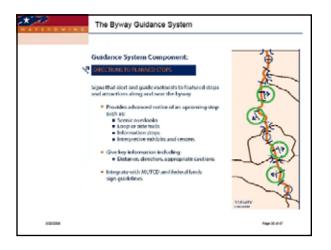




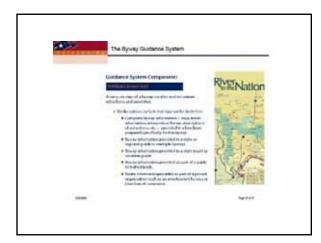


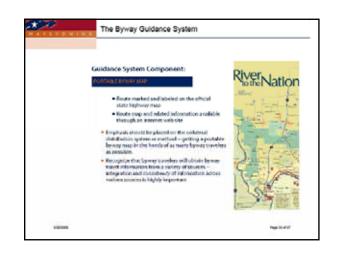








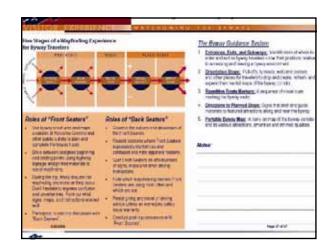


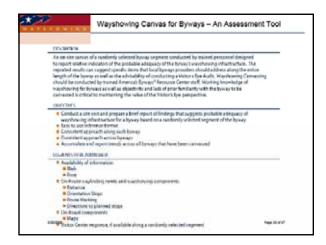


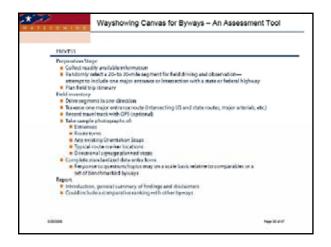
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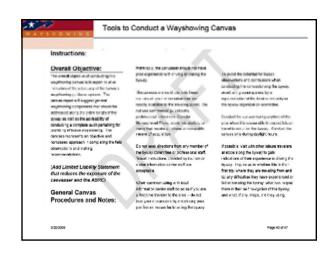


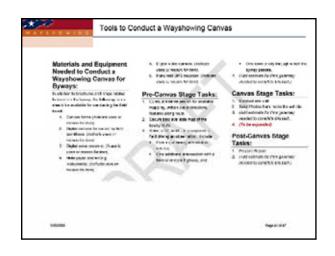
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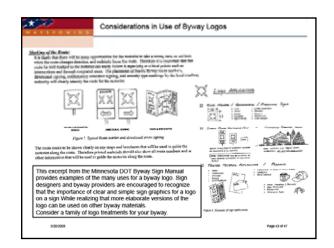










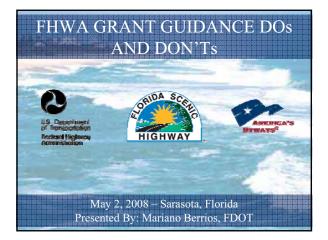


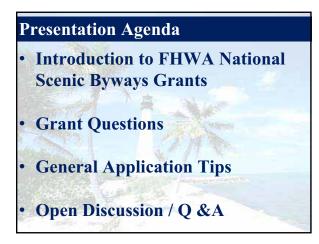


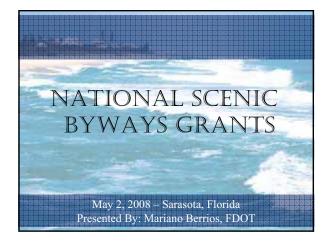












# NSB Grants Applications for NSB Grants – FHWA requests applications on an annual basis Applicants files with grants.gov, then submits grants application online at byways.org Only state designated scenic highways and nationally designated byways may apply Applications require a 20% match Applications need to meet the requirements of the FHWA's Grant Information

### NSB Grants (Cont.)

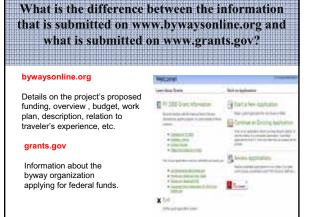
- Corridor Management Entity has to concur with the application and needs to ensure the proposed project is in agreement with the CMP and associated documents (Master Plans, Action Plans, etc.)
- FDOT staff reviews applications and provides preliminary comments (applicant can make revisions before electronic submission)
- **SHAC reviews applications**
- FDOT staff ensures grants.gov requirements are fulfilled (Including submission of SF-424)
- SHAC ranks applications and makes recommendations to the FDOT Secretary

### NSB Grants (Cont.)

- FDOT Staff prepares letter for the Secretary's signature submitting ranked applications to FHWA
- Secretary signs letter and applications are submitted to the FHWA Florida Division Office
- FHWA Florida Division reviews submitted applications
- FHWA Florida Division Office submits applications to FHWA Washington
- FHWA Washington review team reviews nationwide applications and makes recommendations to USDOT Secretary
- USDOT Secretary announces selection

FHWA's Grant Guidance Do's & Don'ts Mariano Berrios, FDOT



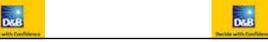






# What is a D-U-N-S Number?

- A unique nine-digit sequence number recognized as the universal standard for identifying and tracking over 100 million businesses worldwide.
- Widely used by both commercial and federal entities
- Enables potential customers, suppliers and lenders to identify and learn about your organization.
- Incorporated into the Federal Acquisition Regulation (FAR) as the federal government's contractor identification code for all procurement-related activities.





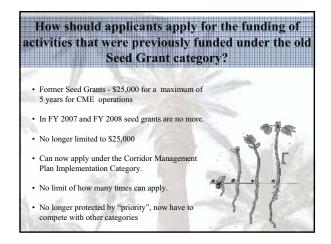
### Is it true that county and local government can use in-kind services as part of their match?

#### YES!

- All in-kind contributions or donations must meet the same requirements as if the item is being paid for with byway funds (i.e., the costs must otherwise be eligible for National Scenic Byway Program funds).
- If the project is funded, then the value and the source of the in-kind or non-cash match must be documented and supported in the project records when carrying out the project.
- The value and the source of the in-kind or non-cash match must be documented and supported in the project records when carrying out the project.







#### On page 7 of the FY2008 Grant Information it states that anyone can prepare an application. Typically, States are limited by law as to who they can enter into project agreements with. How would this be addressed?

- Verify the requirements of the State to administer selected projects and receive reimbursements.
- · In Florida this is normally done under the Local Agency Program
- Funds are typically passed along to local governments though a LAP
   agreement
- The LAP program cannot be applied for projects through non-profit organizations.
- · Some districts are using JPAs
- FDOT and FHWA working on how to pass along funds to non-profit organizations using the LAP Program.

# What are some tips that you can give me for creating a better grant application?

Demonstrated benefits for the byway traveler, whether the project will help manage the intrinsic qualities that support the byway's designation, shape the byway's story, interpret the story for visitors, or improve visitor facilities along the byway.

- The proposed amount of National Scenic Byways Program funds should be proportionate to the proposed project's benefits to byway travelers.
- Projects should be consistent with the Corridor Management Plan.
- Project should have the concurrence of the CME.
- CME should be an active group.
- Tie the project to the story of the corridor.



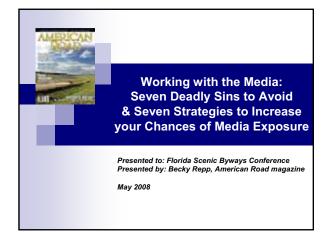
# What are some tips that you can give me for creating a better grant application? (cont.)

For safety projects, reviewers can determine eligibility only when the application demonstrates the increased traffic and changes in the types of vehicles using the road is a result of the byway's designation. Project should not only benefit local community and safety problems should not be existing safety problems.

If a property is being acquired or protected for use as a byway facility, then what specific function would it serve? Work required by other highway projects may be determined not eligible/

Interpretive Centers – demonstrate that use of the building will be for byway purposes. Most of the square footage should be dedicated to the byway. Explain clearly why the center is needed.





#### Seven Deadly Sins to Avoid

(courtesy publicityhound.com):

- Providing insufficient or wrong information on your news releases, particularly telephone numbers. Releases must be complete, accurate and specific.
- Writing too long. They should be no longer than a page.

# Seven Deadly Sins to Avoid (courtesy publicityhound.com):

(courtesy publicityhound.com):

- Sending it too late. Mail or fax it to local media at least two weeks before an event, preferably three or four. Major magazines work four to six months ahead of time.
- Sending a release with no news value. News is what happens that is different. If it isn't different, it isn't news.

Seven Deadly Sins to Avoid

(courtesy publicityhound.com):

- Omitting a contact name and phone number. At the top of the first page in the left corner, let editors know who they can call if they have questions. Include day, evening and cell phone numbers.
- Calling after you send a release. Questions like "Did you get my news release?" will brand you as a pest. Most reporters and editors don't have time. If you do follow up, make sure you have a reason to call. Suggest a particular angle to your story, or ask the media people if they need any other information.

### Seven Deadly Sins to Avoid

(courtesy publicityhound.com):

Blatant commercialism. Avoid hackneyed words and phrases such as spectacular, incredible, the only one of its kind, breakthrough, cuttingedge, unique and state-of-the-art.

### Do:

3

Familiarize yourself with the media outlet. (E.g. Read, watch, or listen to any media outlet whom you plan to contact with story ideas and media releases). Pitch a story or send a release that is appropriate for the media outlet. (Ex.: Don't pitch a Carribean Cruise to American Road magazine.) It wastes the editor's time. They will likely ignore any future releases from you that might be appropriate (or mark you as spam so that future releases won't even reach them).

#### Do:

Contact the outlet via a means outlined in their submission criteria when you have a story angle or newsworthy information. Most editors set aside a certain period of time for reviewing submissions. If you call and the submission guidelines say to mail or email queries, the editor will likely be tagged as someone who does not follow directions. (When submitting events, use the calendar event submission process vs. the story/media release process.)

#### Do:

Provide professional quality images with cut lines and photo credit information (or offer to provide images) in whatever format the outlet requires.

Offer additional assistance or information.

Follow through with any promises. If having difficulty fulfilling requests, inform the media asap and provide an alternative.

#### Do:

Meet any deadlines provided.

Provide media with a variety of resources (Offer to arrange interviews, assist with research, etc. You'll become a valued asset!)

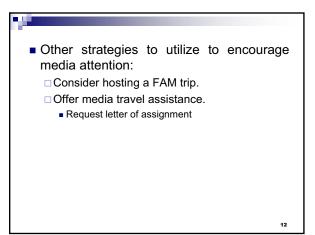
# Other strategies to utilize to encourage media attention:

Offer a website with a media room

- Give access to a variety of professional, highresolution images (please don't make us wait). (CAUTION: Make sure that you have permission to post and provide the images on your site for media use!)
- Provide a number where someone may be reached (even if your office is closed five out of 7 days a week - give alternate contact information for media access).

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# Florida Scenic Highways Program Goal Setting Forum

During the last session of the conference, Mariano Berrios and Lynne Marie Whately asked that the participants provide to the FSHP staff input on the goals, obstacles, opportunities, and constraints they are facing in the program. The participants were asked to break into groups based on the tables at which they were sitting and provide feedback on the following types of questions: What can the program do better for participants? What are the obstacles CAG and CME groups face? What new items could the program develop to help CAG and CME groups succeed?

The participants spent some time within their respective groups brainstorming ideas and strategies for the program. Mr. Berrios and Ms. Whately collected the results of their efforts and led each group in presenting their results to the entire delegation. The recommendations included:

### Group 2

- 1. Encourage the state to remove billboards from Scenic Highways
- 2. Facilitate placement of utility lines underground
- 3. Closer partnering with local government to ensure timely completion of grant projects
- 4. Continue the biannual conference
- 5. Field trips to different byways
- 6. Certain characters foul up the annual report format
- 7. More funding for grants
- 8. More CME group discussions

### Group

- 1. More money is needed
- 2. FDOT Coordination/Training
  - Uniform MSG/Policies/Program Consistency of information
- 3. JPA/LAP Issue
  - Process/Information Flow
- 4. Future years- No DOT
  - All highways are designated roadways/corridors, then sustainability through CMEs
- 5. Next conference
  - Listen more and talk less
  - CMEs- Story/Successes/Failures
  - Sustainability of CMEs

### Group 4

- 1. Regional, quarterly Scenic Highway Meetings- roundtable style
- 2. More money needed
- 3. Limit the number of designations
- 4. "Orientation" portion of conference vs. issues for long-established CMEs

# Group 5

- 1. 501(c) (3) application training process
- 2. Sunshine Law workshop relating to the FSHP
- 3. Governance and Incorporation Guidance

4. State FSHP branding materials for each CAG/CME to be used for public outreach programs, i.e. banner, brochures, and give-a-ways.

### <u>Group</u>

- 1. Standardize symbols for all byways maps
- 2. Enhanced coordination among CME/ ListServ
- 3. Scenic Highways have more impact in regulating decisions
- 4. Provide more statistics/data on economic benefits of Scenic Highways
- 5. Training to develop technical skills for media outreach
- 6. Specific Workshops to address issues
  - Grants/fundraising
  - Publicity
  - CME Organizational
  - Advocacy
- 7. Sell T-Shirts

## Group 7

- 1. Online Resource Center (samples, information)
- 2. Non-Profit Designation
- 3. Sunshine Law Workshop
- 4. Central Archive provided for public records

## <u>Group 8</u>

- 1. Have state develop a community Toolkit to educate community and local officials
- 2. Have state develop a strategy to integrate tourism into byway organizations
- 3. Hold state FSHP conference annually
- 4. Create networking tool on website (state) so CAG's/CME's can communicate with each other

## Group 9

- 1. Need to know what's expected
  - To Get a Grant
  - After we get a grant
    - How to process
      - $\circ$  How to manage
      - o Reporting requirements
  - Must all Federal Rules be followed
    - $\circ$  RFP's
    - o Licenses
    - Minority owned companies
- 2. All district coordinators have ongoing training & coordination

- 3. Roadside chat for CAG/CME support
  - CAG/CME/Board Training
- 4. Clear Information and Direction On:
  - Federalization of Road
    - If you get a grant
  - Sunshine Law
- 5. Better Coordination- between CME & FDOT
- 6. Non-federal money

Mr. Berrios thanked the participants for their comments and suggestions. These suggestions and recommendations will be examined and discussed with management in an effort to make the FSHP better for everyone involved.

# **Attendee List**

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Anne Wilson Scenic A1A PRIDE annewilson@cfl.rr.com

# Pictures



